



2014 CORPNET BROCHURE



THIS BROCHURE IS CONFIDENTIAL AND INTENDED FOR USE BY CORPNET, INC.



2012 CHIEF INNOVATION CORPORATION

Table of Contents

Letter From The CEO	3
Corpnet Summary	4
Economic Climate	6
Products & Services	8
Management Consulting Services	8
Financial and Business Solutions	12
Information Technology Services	12
Contract Management Services for Small Businesses	18
Management	18





2014 BROCHURE

LETTER FROM THE CEO

Operations that embody innovation and operational excellence are vital to enhancing long-term profitability. By combining pioneering solutions with practical know-how, Corpnet helps clients align underlying process and operating models to support business strategies, link the supply chain to the end-to-end value chain, and create flexible operations that enable rapid response to changing customer demands and market opportunities.

Today's environment of permanent volatility, intensifying competition, and unprecedented levels of risk demands new, dynamic approaches to operations.

In a world of varying levels of market maturity, organizations face huge challenges in quickly balancing opportunities to drive new economic value and growth against the downside risks created by potentially disruptive events. And because operations represents two-thirds of an organization's costs, getting it right is critical to staying competitive and profitable.

Corpnet, which has integrated operations consulting practices, works with its clients to architect, build, and operate dynamic, flexible, innovative and high performance supply chains and service operations that more effectively meet their customers' expectations and sustain improved business outcomes. We help clients achieve these results by combining our global industry expertise with skills in operations strategy, supply chain management, innovation and process consulting while teaming with them to transform their operations capabilities. The value Corpnet delivers comes from our ability to work with our clients to design and implement creative, strategic ideas; align solutions transparently to meet customer demands; and execute at speed.

The Corpnet operations consulting service line has the experience, capabilities and insight to help clients create long-term profitability and shareholder value through developing a dynamic supply chain that embodies innovation and operational excellence.

Our operations service line is truly a differentiated capability in the marketplace because it blends deep functional capability in both manufacturing-based and service-based operations; takes an end-to-end value-driven approach to performing large scale operations transformation; and leverages deep industry specialization. When partnering with Corpnet, clients have access to a dedicated core of thousands of deeply experienced resources in operations strategy, supply chain, innovation and process consulting and technology capabilities. We also provide related supply chain and procurement outsourcing services through our network of global delivery centers that leverage common assets, tools and people.

Areas of expertise include operations and process transformation; sourcing and procurement; innovation and product development; manufacturing strategy and operations; service strategy and operations; integrated planning and fulfillment; and supply chain education.

Edwin Nichols, CEO

CorpNet, Inc.

Management@CorpnetInc.com
702.885.5354 Edwin Nichols, CEO
702-461-2004 Cedric Gay, CDO

CORPNET, INC. SUMMARY

Corpnet, Inc. (Corpnet) was founded to provide management-consulting services to government, corporate organizations, and small businesses. Committed to delivering innovation, Corpnet collaborates with its clients to help them become high-performance businesses and governments. Our "high performance business" strategy builds on our expertise in consulting and technology to help clients perform at the highest levels so they can create sustainable value for their customers and shareholders. Using our industry knowledge, service- offering expertise and technology capabilities, we identify new business and technology trends and develop solutions to help clients:

- Enter new markets, increase revenues in existing markets, improve operational performance, and deliver their products and services more effectively and efficiently.
- We have extensive relationships with the world's leading companies and governments and work with organizations of all sizes—including the Fortune Global 100 and the Fortune Global 500. Our commitment to client satisfaction strengthens and extends our relationships.
- Among the many strengths that distinguish Corpnet in the marketplace are our extensive industry expertise, our broad and evolving service offerings, and our expertise in business transformation.
- History of technology innovation and implementation, including our research and development capabilities.
- Commitment to the long-term development of our consultants.
- Proven and experienced management team.

Our Core Values have shaped the culture and defined the character of our company, guiding how we behave and make decisions:

- Stewardship: Building a heritage for future generations, acting with an owner mentality, developing people everywhere we are, and meeting our commitments to all internal and external stakeholders.
- Best People: Stretching our people and developing a "can do" attitude.
- Client Value Creation: Improving our clients' business performance, creating long-term, win-win relationships and focusing on execution excellence.
- One Global Network: Mobilizing the power of teaming to deliver consistently exceptional service to our clients anywhere in the world.
- Integrity: Inspiring trust by taking responsibility, acting ethically, and encouraging honest and open debate.

By enhancing our consulting and technology expertise with alliances and other capabilities, we help move clients forward in every part of their businesses, from strategic planning to day-to-day operations. With our consultants, deep industry, business process expertise and broad global resources, Corpnet can mobilize the right people, skills and technologies to help clients improve their performance.



2014 BROCHURE

Corpnet, Inc. leases its global offices from a business center corporation located in Brussels. They are a £421.1 million corporation that operates a global network of over 1100 Business centers across 500 cities in 85 countries spanning every continent. Corpnet's affiliation with its lessor will enable the company to expand its office locations in a rapid, efficient and strategic manner. Corpnet's original headquarters was located in the IBM tower in Midtown Manhattan. In the beginning of 2001, Corpnet moved its headquarters to Two World Trade Center in Manhattan. Unfortunately, the company had to move back to Midtown in light of September 11th. Corpnet conducts work in New York, Virginia, North Carolina, Atlanta and Nevada.

It is in this dynamic and challenging environment that Corpnet plans to capitalize and feels its services are in great demand. Corpnet is a leading provider of management consulting services globally. Corpnet's objective is to transform government and corporate organizations from traditional business practices to Information business practices. Corpnet's mission is to serve government and corporate institutions in achieving effective and efficient solutions to the technological challenges they face in the millennium.

Corpnet has partnered with Booz Allen & Hamilton, Inc., the world's largest management consultant firm, CISCO Systems, Harris Corporation, IBM, and Microsoft among others to market services globally, especially in the U.S. These partnerships will aggressively expand the range and quality of services offered to meet the challenges organizations face in the Information Age. To further bolster Corpnet's range of services and competitive ability, an alliance was also developed with Microsoft Business Advantage Solution Providers.

Corpnet's services to government or corporate organizations, share a common goal...they address the critical needs of the client and provide solutions in a cost-effective manner. Our services include but are not limited to the following North American Industry Classification System (NAICS) Codes:

- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541513 - Computer Facilities Management Services
- 541519 - Other Computer Related Services
- 541611 - Administrative Management and General Management Consulting Services
- 541612 - Human Resources Consulting Services
- 541613 - Marketing Consulting Services
- 541614 - Process, Physical Distribution, and Logistics Consulting Services
- 541618 - Other Management Consulting Services
- 561210 - Facilities Support Services
- 811212 - Computer and Office Machine Repair and Maintenance
- 541211 - Accounting (i.e., CPAs) services, certified public
- 541219 - Accounting services (except CPAs)
- 541690 - Security consulting services

Corpnet, One World, One Community, One Solution.

ECONOMIC CLIMATE



Technological advances worldwide are forcing governments and industry to come to grips with the importance of aligning human resources and processes with technological advancements. Private and public sector structures and practices continue to evolve at a rapid pace. These changes mean new dynamics with new success factors, which is in essence a paradigm shift. Corpnet understands this phenomenon and has made the appropriate alliances to be able to provide leading edge service.

MARKET SEGMENTS

The stakes that management and technology investments represent are now too high to ignore. Institution now can expend in excess of \$100 million on a single technology project signifying the importance of management and technology services. The Year 2011 saw over \$500 billion of investments/expenditures in technology. This is projected to grow at an annual rate of 25%. The government's Year 2011 budget for management and technology contracts alone is expected to top \$100 billion. Private sector spending is anticipated to be exponentially higher.

- **Government/Institutional Contracting**

Federal, state, and local governments spend well in excess of \$300 billion annually procuring supplies and services from contractors. It is predicted that next year, at least \$100 billion of this will, specifically, be spent on management and technology contractors. As we enter the new millennium, governments are realizing that citizens and businesses want better services, greater accessibility, faster responses and one point of contact. They expect choice, convenience and control. Advances in technology are forcing governments around the world to look at change and realize that this is a critical time to examine their purpose and vision, and to align their people and processes with technological advances. In a world that is changing daily, governments are required to continually adapt to new challenges. Corpnet can help governments meet these challenges by aligning people, processes and strategy with leading-edge technology.

- **Private Contracting**

Providing a direct link between corporate America and minority-owned businesses is the primary objective of the National Minority Supplier Development Council (NMSDC), one of the country's leading business membership organizations. It was chartered in 1972 to provide increased procurement and business opportunities for minority businesses of all sizes. The NMSDC network includes a National Office in New York and 38 regional councils across the country. There are 3,500 corporate members throughout the network, including most of America's largest publicly owned, privately owned and foreign-owned companies, as well as universities, hospitals and other buying institutions. The regional councils certify and match more than 15,000 minority-owned businesses with member corporations wanting to purchase goods and services. In 2010, member corporations purchases exceeded \$100 billion. This was accomplished not by lowering corporate purchasing standards - in fact, these standards have gotten much tougher in recent years – but by sourcing qualified firms and giving them business on a competitive basis.

- **Public/Private Partnerships**

Although a relatively new concept, public/private partnership is now used as an umbrella term for almost all economic relationships between the public and private sectors. Outsourcing, private finance initiatives and joint ventures are all included, as occasionally are privatization and corporatization.

TRENDS

Technological innovation has effectively delivered the Information Age rather suddenly, resulting in governments and industry scrambling to meet the new challenges. This has created tremendous opportunity for the providers of technological services. These trends are expected to continue and gather steam since we are still at the beginning of this technological revolution. The industry is expected to grow organically over the foreseeable future.

Underlying the phenomenal growth in information technology services is that the landscape has undergone a dramatic transformation over the last 5 years...more substantial than in the previous 25 years combined. Institutions, which now ignore information technology, do so at their own peril.

Based on input from nearly 700 civil servants and elected officials in 12 countries (Australia, Canada, France, Germany, Ireland, Italy, Japan, New Zealand, South Africa, Spain, the United Kingdom and the United States), the major findings of the report showed that:

- Close to 80 percent of survey respondents believe that by 2012, their governments will undergo profound or very significant change in the way they are structured to deliver services.
- Although budget constraints were considered the most important factor in changing the way governments operate today, respondents believe that by 2012, the most important driver will be advanced information technology.

The majority of respondents believe that the most successful government model in 2012 will be one in which government focuses largely on policy and project/supplier management, with the private sector providing most traditional public services.

THE COMPETITION

Recent innovations in science, management, and technology are the key elements behind the change that has led to the emergence of business-to-business collaborations in the new economy. Companies are forming strategic business alliances/partnerships in order to remain competitive in their offering of new products and services. Corpnet, in keeping with this trend, has partnered with leading Fortune 500 corporations and government contractors.

Competition is intense with many players, from traditional management consulting firms to the new aggressive Internet-related companies, but as a small minority-owned enterprise, there are significant opportunities to be exploited. In this space, the competition is not as pronounced, especially given our partnerships.

CLIENTS

Our clients range from the public sector to the private sector. Initially we will target the public sector where Corpnet foresees the opportunities to be significant and immediate. The following shows the customer base in both sectors:

Public Sector: This sector includes the Department of Defense, the General Service Administration, the Pentagon, Department of Health and Human Services, NASA, the Navy and other Federal, State, and City buying activities.

Private Sector: There are 3,500 corporate members throughout the NMSDC, including most of America's largest corporations, foreign-owned companies, and other buying institutions. In addition, Corpnet ventures extends internationally in the public and private sectors.

PRODUCTS AND SERVICES



Strategic planning sets Corpnet's vision and desired future state. This is important because, in establishing an organization's current baseline and defining its future state, gaps between present and potential performance may be realized and an improvement effort may be required.

Corpnet's services span the three major phases involved in transforming organizations. They are diagnosis and planning, design and blueprinting, and implementation/institutionalization. We deliver the following top-quality services (as needed) to implement enterprise information architecture solutions:

CONSULTING SERVICES: Strategic, Business and Action Planning

- Assist program managers enhance existing business systems with a formal strategic planning process suitable for the organization's housing mission and objectives.
- Provide detailed environmental scans of the housing trends, technologies and high performance practices as well as anticipated changes to the housing environment.
- Assist senior managers evaluate the housing environment with a SWOT analysis related to the organization's housing mission.
- Apply extensive industry experience to help program managers set realistic long term program objectives, short term goals, and related action plans for achieving them.
- impact of various strategic alternatives on the organization's mission achievement, key performance measures, and success drivers.
- Provide quantitative cost data for various strategic alternatives, and help integrate cost implications of selected programs with the financial planning system.
- Develop processes and assist in the deployment of the strategic action plans throughout the organization, progress reporting and performance reviews.
- Help senior managers define organizational development, workforce competencies necessary to carry out their long range housing mission.

FACILITATION SERVICES: Use of problem Solving Techniques

- Apply structured problem solving methods based upon the plan, do, check, act framework. Select the most effective technique for solving specific problems based on size and type of group.
- Facilitate teams in the problem solving process to arrive at consensus for action.
- Validate decisions by providing fact finding studies and subject matter experts.
- Plan a course of action by gaining an understanding of the nature and scope of the symptoms, identifying root causes and achieve consensus on preventive action.
- Test proposed changes. Pilot promising solutions to large scale problems.



2014 BROCHURE

- Validate the effectiveness of the solution and document benefits. Refine the solution based on the findings.
- Incorporate techniques such as role-playing, brainstorming, mind-mapping, rating, ranking, grading, sentence completion, collage making, drawing, etc.

SURVEY SERVICES: Planning Survey Design

- Assist the client in proposing and evaluating housing survey objectives, methods of accomplishment and expected limits of results.
- Adapt existing Research Center housing industry surveys, when appropriate to surveys of building product usage, management methods, operational procedures, technology applications, homeowner satisfaction, employee satisfaction, and opinion on industry issues.
- Determine survey limits and time frames based on statistical goals.
- Establish survey cost and personnel requirements.
- Recommend cost savings or avoidance opportunities.
- Evaluate demographics of survey areas.

Survey Database Administration

- Develop a full database application to capture client information and report real time results.
- Recommend necessary changes or modifications to increase efficiency.
- Provide continuous monitoring of database administration to maintain efficiency, accuracy, and schedule.

Privatization Support Services and Documentation (A-76) Strategic, Tactical, and Operational Level Planning Support

- Provide detailed environmental scans of housing trends, technologies and high performance practices as well as anticipated changes to the housing environment.
- Assess impact of various strategic alternatives on the organization's mission achievement, key performance measures, and success drivers.
- Provide quantitative cost data for various strategic alternatives, and help integrate cost implications of selected programs with the financial planning system.
- Assist Agencies determine which FTEs are actually commercial activities and which are performing governmental functions.
- Determine activities which are exempt and which are eligible for alternate processes to A-76 (like privatized military housing).
- Determine functional areas and schedules that will maximize immediate benefits.



2014 BROCHURE

- Build an Agency wide program of housing privatization projects with full modeling of privatization potential and costs for a ten year program.

PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES: Program Management

- Assist program managers enhance existing business systems with a formal strategic planning process suitable for the organization's housing mission and objectives.
- Provide detailed environmental scans of the housing trends, technologies and high performance practices as well as anticipated changes to the housing environment.
- Assist senior managers evaluate the housing environment with a SWOT analysis related to the organization's housing mission.
- Apply extensive industry experience to help program managers set realistic long term program objectives, short term goals, and related action plans for achieving them.
- Assess impact of various strategic alternatives on the organization's mission achievement, key performance measures, and success drivers.
- Provide quantitative cost data for various strategic alternatives, and help integrate cost implications of selected programs with the financial planning system.
- Develop processes and assist in the deployment of the strategic action plans throughout the organization, progress reporting and performance reviews.
- Help senior managers define organizational development and workforce competencies necessary to carry out their long range housing mission.
- Develop initial planning, budget and scheduling documents that are consistent with annual and multi-year agency mission plans.
- Determine resource requirements, both dollars and people, to accomplish program goals.

Program Integration (Team Leader)

- Coordinate the activities of teams representing diverse program responsibilities.
- Develop resource solutions to resolve conflicts regarding contractor performance.
- Provide subject matter experts to integrate organizational goals into specific program goals, directives, and specific projects.
- Provide management advice and assistance on implementing program change.

Program Oversight

- Review program budget, schedule and performance to determine value to government.



2014 BROCHURE

- Collect data that indicate the performance measures of program success. Analyze this data and produce reports of successes and failures.
- Assist in developing corrective plans to failures in meeting program goals.
- Evaluate program assumptions that affect mission goals. Assist clients with improving assumptions as appropriate.

Project Management

- Assist client with setting project goals, objectives, and a detailed scope of work. Establish an overall budget and schedule.
- Develop work plans consistent with government reporting criteria that identifies resources to be used, resource allocations, and milestone schedules.
- Identify alternative resources for accomplishing project tasks.
- Ensure efficient allocation of all resources to accomplish work.
- Track progress of technical work to ensure high performance.
- Provide accurate and timely project reporting to government client on project progress.

FINANCIAL AND BUSINESS SOLUTIONS

Corpnet's Financial and Business Solutions (FABS) offers government agencies direct access to commercial experts who can thoroughly address the needs of the federal financial community. Our FABS gives quick and easy access to Corpnet's expert advice and solutions, including a wide range of auditing, financial management, financial asset and business information services, and accommodates any financial services assistance you may need.

Recovery and Audit Services



Recovery Audits Services (SIN 520-9), including performance of audits to recover funds resulting from overpayments, duplicate payments, and underpayments. These audits are performed under the authority of Section 354 of the National Defense Authorization Act for FY 1996 (Public Law 104-106; 110 Stat. 268; 10 U.S.C. 2461), and Section 388 of the National Defense Authorization Act for FY 1998.

Accounting Services

Accounting Services (SIN 520-11), including transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classification of accounting transactions, and special studies to improve accounting operations.

Budgeting Services



2014 BROCHURE

Budgeting Services (SIN 520-12), including assessment and improvement of budget formulation and execution processes, special reviews to resolve budget formulation or budget execution issues, and technical assistance to improve budget preparation or execution processes.

Financial Management Services

Financial Management Services (SIN 520-13), including assessment and improvement of financial management systems, financial reporting and analysis, strategic financial planning, and financial policy formulation and development. We can also devise and implement performance measures, conduct special cost studies, perform actuarial services, perform economic and regulatory analysis, assist with financial quality assurance efforts, and perform benchmarking.

INFORMATION TECHNOLOGY SERVICES: Information Technology (IT) Professional Services IT Strategic Planning and Management



Through our IT system management consulting services, Corpnet draws from a portfolio of integrated IT strategy capabilities and expertise to ensure that the agency's foundation and direction in the application of IT are well defined, efficient, and consistent with commercial and government best practices and legislation.

System Strategic Planning—Develop strategic plans with IT goals and objectives that are aligned with the agency's mission, goals, and objectives. Provide a near-, mid-, and long-term operational approach to ensure that strategic planning initiatives are met.

IT Capital Planning and Investment Control—Apply best government and business practices to assist agencies in their efforts to design and implement an IT capital planning and investment control process that is integrated with current agency planning and budgeting processes. Use a proven methodology to help agencies make the most appropriate IT investment decisions and manage IT investments effectively.

Standards and Methodologies—Support the development of agency standards to improve the overall effectiveness of IT decision making and management, such as implementing effective risk management programs for large IT investments, establishing standard approaches to return on investment, and implementing proven program management frameworks.

Performance Measurement—Assist in defining business and IT-oriented performance measurements to better manage agency mission performance, along with efficient and systematic means of making and evaluating these measurements.

IT Organization Development—Assist agency chief information officers (CIOs) and IT organizations in their evolution and development to provide greater levels of IT service to their customers, addressing some of the human factors that are involved in optimizing IT investments.

Section 508 Compliance—Assist agencies in ensuring that their electronic and information technology is compliant with Section 508 of the Rehabilitation Act. Provide assessment and/or remediation of existing information systems and technologies, provide training to management and technical staff on how to achieve compliance, and provide outreach



2014 BROCHURE

and support services to assist agency CIOs and IT organizations in their assessment and compliance efforts.

IT Systems Analysis

Our front-end system analysis services are designed to ensure that agencies' IT investments are focused on information systems and telecommunications networks that solve the agencies' real problems.

Business Process Reengineering—Identifying baseline processes; designing target business processes that, when implemented, can result in significant improvements in mission performance and cost-effectiveness; applying automated tools within a structured methodology of interviews, group sessions, goal setting, and benchmarks/best practices to lay a foundation for change and enterprise reengineering.

Requirements Analysis—Analyzing user needs, business processes, and existing systems to define specific, unambiguous, and testable requirements on which information system or telecommunications network engineering and implementation can be based.

Requirements Modeling and Prototyping—Applying a rapid prototyping approach, using tools such as Visual BASIC, Access, PowerBuilder, Oracle Developer 2000, and Visual C++ to demonstrate user requirements and support proof-of-concept efforts.

User-Oriented Design—Applying a prototyping approach and a structured methodology within which users and developers work jointly to define user requirements, the user interface, and various aspects of a system design (such as screen navigation) that are important to user acceptance. Applying information engineering principles to capturing the user and business perspective of the design requirements.

Business Case Development—Working with the user and IT communities within an agency to ensure that the justification for an information system or telecommunications investment is stated in terms of unambiguous and defensible costs and benefits.

IT System Engineering

Our system engineering services ensure that information systems and telecommunications networks are designed to capitalize on agency architectures and IT standards, to provide interoperability with other systems and networks, to be reliable and maintainable, and to make the most cost-effective use of commercial off-the-shelf (COTS) technology and agency-wide and government-wide resources.

Telecommunications Network Analysis and Design—Applying automated tools to capture voice, data, video, and/or wireless network requirements; model network demand and load; and compare design alternatives on the basis of price and performance.

COTS Product Evaluation and Selection—Applying a structured methodology to identifying, evaluating, and selecting COTS hardware, software, and services (e.g., telecommunications services, Internet access services, software maintenance) to meet specific requirements; when warranted, adjusting the methodology, including prototypes and pilots, to address risk.

Systems Integration—Determining, testing, and exercising the appropriate configurations of two or more hardware or software components of information systems or telecommunications networks to deliver stated levels of performance, interoperability, and maintenance support within the known constraints of an agency's IT infrastructure.



2014 BROCHURE

Information System Design—Translating user requirements into a system architecture and system components capable of delivering required levels of performance; instantiating the system design as a document or prototype upon which full-scale development can be based with minimal risk.

Software Development—Translating the system design into testable, maintainable software modules that meet user and design requirements; applying iterative approaches to facilitate staged testing, implementation, and deployment; applying CASE tools such as IEF, Oracle CASE, ADW/Key; and employing prototype techniques.

System Reengineering and Migration—Employing automated tools and reverse- forward engineering techniques, including software conversion, to transition existing systems to new platforms and/or architectures.

Testing and Evaluation—Applying automated and manual tools, including “black box” and “white box” testing, to test and evaluate systems and networks under development.

IT System Implementation

System implementation services roll out the system or network investment in stages to minimize turmoil to and disruption of existing business and to ensure early success and return on investment.

Facilities Design—Applying automated tools to design facilities to house network control centers, command and control, data centers, and specialized facilities for activities such as help desk services, computer-based training, and small computer repair and replacement.

System Deployment—Delivering the developed system to field activities, including hardware delivery and installation, training, software installation and configuration, database initialization, installation testing, and coordination of installation testing with system cutover activities.

Network Deployment—Provisioning the designed network to all supported locations, coordinating network installation activities with system deployment activities, and testing and validating operation of installed services end-to-end.

System Cutover and Transition—Developing the software procedures and support needed to ensure an agency's smooth transition to a new system, including specialized training, scheduling, temporary platform or network services, and bridge software to facilitate cutover and integrity of databases.

Training and Technology Transfer—Providing tailored training packages and approaches designed to “bootstrap” an agency's key personnel to specific skill levels in target technologies.

Cabling and System Installation—Designing, specifying, installing, and performing end- to-end testing of cabling and associated hardware in a facility (or group of facilities), including providing connectivity to wide area networks (WAN) and carriers, all media (twisted pair, coax, fiber, and wireless), and all applications (data, voice, and video).

IT System Operations and Maintenance

Cost-effective operations and maintenance (O&M) concepts are built in during system engineering, then delivered through our O&M services for information systems and telecommunications networks.



2014 BROCHURE

Facilities Management—Operating a data center or network operations facility, including staffing, security, supplies, production operation at specified service levels, and continuity of operations.

Help Desk Operations—Designing help desk services to meet specific requirements for application help, network/PC troubleshooting, and COTS software help; supporting e-mail, voice mail, and other telecommunications services; and delivering help desk services at specified service levels.

Software Asset Management—Managing the acquisition and distribution of COTS software licenses through the use of technology in the most cost-effective manner possible.

Application Software Maintenance—Modifying application software to include corrective maintenance (i.e., eliminating software errors), preventive maintenance, and modifications needed to meet new user requirements or changes in underlying design. Implementing version control and release management procedures that we integrated with an overall configuration management approach.

Network Management—Installing, configuring, and employing automated tools; and to track network configuration; monitor network status and performance; detect, diagnose, and resolve network problems; and project future network capacity requirements.

IT Program Management

Our program management services ensure that IT solutions are integrated into the overall organizational and programmatic infrastructure for optimal improvement in performance and that IT projects are successfully managed—start-to-finish— through an agency's competitive IT budget process.

Life-Cycle Cost Analysis and Modeling—Developing models that project the total life-cycle costs of a system or network, including both development and O&M phases.

Integrated Logistic Support—Identifying the total scope of resource support—user support, engineering and design, training, supply, maintenance, transportation, telecommunications, and facilities—that a system or network will require during its development and useful life.

Acquisition Planning and Support—Determining alternative means of acquiring a system or network; selecting the most cost-effective alternative, including options now possible through FASA 94 and FARA 96 reforms; developing plans and sources of supplies and services, including COTS and government off-the-shelf resources; and implementing plans and monitoring system or network acquisitions.

Project Management—Defining, establishing, and monitoring project budgets and schedules for end-to-end performance; selecting milestones and review criteria consistent with the agency's lifecycle methodology (e.g., military standard [MIL-STD- 498], Evolutionary Development Methodology); and linking and integrating project management approach to configuration management procedures, agency Work Breakdown Structure standards and accounting codes, quality assurance (QA) procedures, and system and network development plans and methodologies.

Quality Assurance and IV&V—Providing a QA capability that is independent of the system or network development activities; and providing an independent means of verifying and validating these development activities end-to-end.

IT System Security

Applying our IT system security capabilities to our clients' environments, we help them identify vulnerabilities, manage risk, and implement security processes that improve the protection of their IT systems and critical resources.

Data Sensitivity Analysis—Identifying an organization's critical data and how these data are used; and then making a determination on the sensitivity and classification of the data.

Security Assessments—Examining computer systems, networks, information flow, administrative procedures, and security mechanisms to determine compliance with existing security policies and requirements. Assessing the threat, providing identification and vulnerability analysis, and performing security functional and penetration testing.

Intrusion Detection and Audit Analysis—Designing an audit analysis capability that provides the appropriate level of detection for an organization, including identifying audit analysis and intrusion detection requirements and operating environment. Performing a vendor survey of existing COTS products, developing an implementation plan, building a prototype or pilot of necessary detection and audit capabilities, and integrating and implementing the selected solution.

Security Awareness Training—Providing computer security awareness and training, including development of training modules and an instructor's guide and performance of the appropriate level of training.

Security Solution Integration and Implementation—Selecting appropriate security solutions and integrating these solutions into the client's environment. Prototype and pilot development in our Information Assurance Center is frequently performed before an enterprise-wide implementation.

Security Architecture and Engineering—Working with the client to define solutions that are non-intrusive, provide access to those who need it, and protect high-value, critical information.

Certification and Accreditation of Sensitive Systems—Performing the security processes required for certification and accreditation of sensitive systems, including developing a computer security plan, performing a risk assessment, performing a security test and evaluation, and developing the accompanying documentation (e.g., security features user's guide, trusted facility manual).

Disaster Recovery—Providing disaster recovery, continuity of operations, and contingency planning support, including support for software applications, that are processed on various computer platforms. Assistance in this area includes reviewing and critiquing existing disaster recovery and continuity of operations plans, developing disaster recovery and continuity of operations plans, performing a disaster risk assessment, and recommending ways to increase the effectiveness of the plans and the continuity of service.

The Corpnet Consultants FACTA Product Portfolio

To mitigate the risk of identity theft for your customers, Corpnet Consultants, offers a product portfolio that helps financial institutions and creditors detect Red Flags, comply with the FACTA rules, and promote proactive IT security governance with the following capabilities:

Corpnet Consultants offers comprehensive Information Risk Management solutions that help financial services firms align security investments to the business while driving down the cost of compliance. Corpnet Consultants information-centric approach protects



2014 BROCHURE

information throughout its lifecycle—no matter where it moves, who accesses it or how it is used.

Corpnet Consultants can develop a comprehensive written information security plan to meet the requirements of the FTC's Safeguards Rules. It will describe your program to protect customer information, checks on your vendors and most important; it will put measures in place for your employees. The plan will be appropriate to your company's size and complexity, the nature and scope of its activities, and the sensitivity of the customer information it handles. As part of its plan, it will designate one or more employees to coordinate its information security program.

IT Advanced Technology



Our advanced technology services provide leading-edge and emerging technology expertise, allowing organizations to capitalize on the latest IT advances. Our full range of services includes technology evaluations; feasibility studies; prototyping; system engineering; software development, installation, and implementation, and life-cycle support. A primary focus in this area is Internet/intranet and Web-based application development.

Technology Evaluations and Feasibility Studies—Researching and applying experience to provide recommendations and assessments in areas such as COTS evaluations and comparisons, COTS integration strategies and feasibility, technology insertion, technology upgrades, system concept feasibility, and projected return on investment for systems or technologies.

Prototyping—Applying a structured methodology to identify, evaluate, and select advanced technologies (e.g., Internet/intranet and Web) to meet specific requirements. When warranted, adjusting the methodology, including prototypes and pilots, to address risk.

System Engineering—Providing integrated hardware and software solutions using proven methodologies and documented standards to ensure successful delivery of complex systems that provide interoperability with other systems, use existing agency architectures and standards, and support high reliability requirements.

Software Development—Translating requirements, prototypes, and system designs into specific functionality that is documented and tested (using unit, system, integration, and beta tests) to support organizational missions and processes.

Installation and Implementation—Deploying software and COTS products to centralized or geographically disparate user communities using controls, such as configuration management/ configuration control and repeatable test procedures, to ensure consistent and predictable system operation.

Life-Cycle Support—Applying and tailoring system development methodologies to provide controls, plans, and traceability that ensure delivery of documented, tested, and requirements compliant systems.

Our understanding of technology helps us to integrate sound management principles with the most appropriate technology and established risk management methodologies and approaches to assist senior managers in making critical IT investment decisions. Corpnet's information technology risk management expertise supports the system's engineering process



2014 BROCHURE

so that the information technology project's technical, programmatic, supportability cost, and schedule risks are managed effectively. We meet our client's challenges by identifying, mitigating, and communicating risks so our client employs the right technology on time.

Corpnet's management consultants have been heavily involved in enterprise transformation - organizational redesign and restructuring, change management, performance measures, and business process re-engineering - in both the commercial and federal sectors.

We view our consultation services as the backbone of our management, organizational and business improvement engagements. Our consultants bring to these engagements first-hand knowledge of and experience with commercial, institutional and government best practices, broad subject matter expertise, and a deep understanding of the federal marketplace. We deliver top-quality products and services to help you continue to be a high-performing and customer-driven organization.

CONTRACT MANAGEMENT: Corpnet Contract Management Services for Small Businesses

Corpnet helps businesses from all markets to sell products and services to the federal government. With focus on the most popular procurement vehicle in the Federal marketplace, The GSA Multiple Award Schedules Program, Corpnet professional staff will help companies take full advantage of business opportunities in the largest single market on earth. We provide full service consulting for companies of all sizes to either start up a federal sales program or to refine and grow a program already in place.

Contract Formation & Negotiations, Contract Management, Contract Closeout, Subcontract Management, Claims & Terminations, Contract Purchasing & System Review, Project Management & Control, Strategic Pricing Development, Estimating System Review, Cost/Price Analysis, and Training

MANAGEMENT



In Corpnet, everyone is a leader, charged with creating an environment for collective gain and success. And the mark of a leader will be to create other leaders within the organization - disciples, of a sort, who are empowered to act. These disciples, in turn, manifest their own leadership skills by translating this vision into a mandate for continued renewal. They create an environment and build management bench strength to achieve change and cascade leadership throughout the organization.

This model of cascading leadership is not a luxury; it is an imperative in a world where organizations no longer have the time for day-to-day decisions to go up and down a hierarchy, and where knowledge throughout the organization must be leveraged and shared. It's not easy. Market forces continue to rage as companies wrestle with the organizational barriers to institutionalizing this type of entrepreneurial leadership model.

Edwin W. Nichols, MBA Chief Executive Officer, CIO

Mr. Nichols has more than 28 years of experience in the global management and technology consulting industry. He was a consultant for Booz Allen & Hamilton, Inc. where he consulted fortune 500 companies and the government starting with the Department of Defense. Mr. Nichols taught information systems at New York University and lectured on how to become an entrepreneur. He also independently consulted American Express and AT&T's Diversity Department among others, in addition to, working in the financial arena of asset management managing \$60 billion in assets for a financial firm on Wall Street. Mr. Nichols has



2014 BROCHURE

his MBA in Management from New York University, Stern School of Business. Finally, Mr. Nichols is the founder of Corpnet, Inc. which he branded while working at Booz Allen & Hamilton, Inc.

Cedric D. Gay

Chief Development Officer

Mr. Gay has more than 19 years experience in the financial services industry. As a Information technology manager, Mr. Gay lead his project management teams; analyzing, designing, consulting and deploying technology solutions. Mr. Gay has extensive experience developing and managing budgets, monitoring projects for various departments of Fortune 500 companies. He began his career in banking with Wells Fargo. In 1994 he joined with HSBC advising company Directors and Officers on collection strategies and innovative collection technologies. He later worked for Sallie Mae the nation's largest student loan provider. He created new programs and strategies that tripled their collection revenue. Mr. Gay started his own insurance agency in 2006. He serves as the president of LV E-Chamber of Commerce, a grass roots chamber dedicated to environmental technology and job creation in our new green economy. Mr. Gay studied Information Technology at the College of Southern Nevada and Business Management at University of Phoenix.

Stephanie A. Jackson, MA

Workforce/Talent Management Officer

Ms. Jackson has more than 28 years of experience working for premiere talent management firms specializing in workforce recruitment, selection, training & development. She has served clients across industries and around the globe. Ms. Jackson has garnered expertise in assessing job related competencies, providing effective job counseling, and making successful job placement recommendations. This is complemented by persuasive business development, marketing and client relations capabilities. Ms. Jackson has her M.A. in Psychology from Pepperdine University, and B.A. in Psychology from the University of Southern California.

Brenda Thompson, MA

Organizational Development Officer

Ms. Thompson has been speaking and training in professional and academic settings for over 21 years. Recognized for her expertise in coaching, virtual training, organizational and leadership development, diversity & inclusion strategies. She has worked in diverse organizations, such as Sprint Nextel, and MGM MIRAGE. Ms. Thompson provided human resource consulting to healthcare organizations, Universities, government agencies, as well as manufacturing and non-profit. Ms. Thompson has her M.A. in Organizational Development and B.A. in Human Relations from MidAmerica Nazarene in Kansas. Currently, she's working on her PHD.

Troy A. Alvarez

Chief Financial Officer (West)

Mr. Alvarez has 20 years of Accounting Experience including 10 years with Fortune 500 companies and 9 years of Manufacturing experience. Also, Mr. Alvarez has managed his own Accounting and Tax business. This included monthly Accounting duties for small businesses, preparing tax returns for partnerships, S-Corporations, and C- Corporations. Also, prepared budgets and analytical reports for management. Manufacturing experience includes audits of Bills of Materials, allocation of labor to cost of goods sold, and the creation of a full financial model for a Biodiesel plant. Mr. Alvarez holds a Bachelors of Accountancy and a Bachelors of Business Administration.



2014 BROCHURE



Holland & Hart ranks as the sixth best law firm in the nation, according to the total number of metropolitan area first-tier rankings in the first U.S. News - Best Lawyers® "Best Law Firms" guide. Holland & Hart received 76 first-tier rankings, as well as the top national ranking for mining law.

As a full service law firm, Holland and Hart takes a cross-discipline, holistic approach to representing our clients in their government related needs. At its core is a highly qualified group of attorneys devoted to helping our clients navigate the complex world of doing business with the government. With experience both as government counsel and as general counsel for firms doing business with the government, they have the understanding and perspective to see the issues from the client's point of view and fashion solutions that will satisfy the government.

Holland & Hart has a team of lawyers with extensive experience in government procurement and fiscal law. We have counseled clients on procurement matters; grant awards, government intellectual property, and fiscal and accounting law, as well as construction, environmental and regulatory issues related to government contracting. These matters have included both classified and unclassified federal projects. Several of our lawyers hold current security clearances with Government up to the Top Secret, SCl, level making their integration into legal matters involving classified national security information as streamlined as possible.

Aside from our robust intellectual property practice group that can help to safeguard your fledgling technology, we have the resources to help our small business clients seek out the financial resources necessary for successful commercialization transitions.

Renewable energy development has grown exponentially in recent years, and Holland & Hart's renewable energy practice has grown in response. Holland & Hart has been an established presence in the Mountain West for over 60 years, largely due to our extensive experience helping clients in the energy industry. As the energy industry has changed and expanded to include alternative and renewable sources, Holland & Hart has kept pace, helping both established companies and new industry entrants. Holland & Hart's Renewable Energy Industry Group represents wind energy, solar power, geothermal power, biofuels plant, hydroelectric generation, and other renewable power plant developers, as well as energy efficiency / demand-side management providers. We can handle virtually all aspects of renewable-energy project matters from inception to completion, and we continue to help as companies grow and mature, facing new opportunities and challenges along the way. As a result, we feel Holland & Hart law firm is the perfect match for our corporation and our endeavors.

